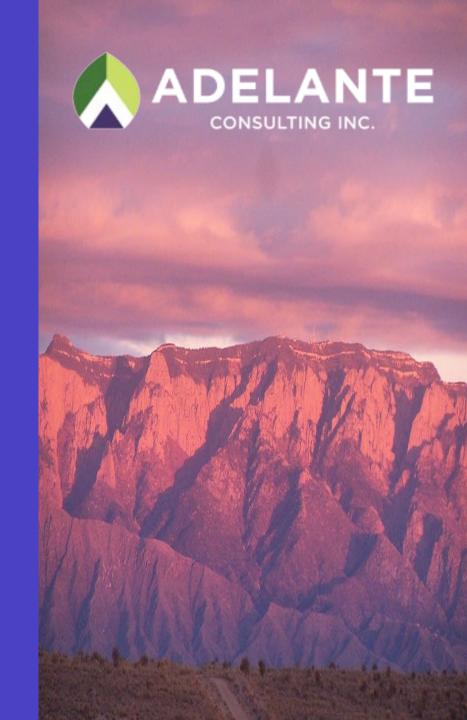
Grant Matching and Writing Services

mpaul@adelanteconsulting.com

October 18th, 2023 11:00 AM PT Adelante Consulting, Inc
For California State University



Adelante Consulting, Inc.



Maxine Paul, Development (Project Lead)

Environmental Science, Climate Mitigation, Grants

Won millions in grants through state, EPA, BIA Tribal Climate Resilience, Energy and Minerals Development Program, DOE, DOD. Two Env. degrees, research and regulatory background.



Amy Brown, COO

Government Affairs, Carbon Footprint Reduction, Economic Development

Works with local governments to fight climate change, protect the environment and create jobs. Before Adelante, Amy was an executive municipal manager in California and in private legal practice.



Jordan Clancy, President/CFO

Fundraising, Financial Analysis, Contracts, Corporate Administration

2023 Albuquerque Journal's "40 under 40", expert in finance for renewable energy projects. \$50M (24-month) coal to biomass conversion of the 49.5 MW Mt. Poso Cogeneration facility in Kern County. Developed pathway for LCFS credits using photovoltaic-solar arrays.



Clients include:































Our Services for the CSU:

Project Matching

You have a decarbonization goal, sustainability goal, or project planned but un- or under-funded. Email me a brief description of the project or give me a call, and we'll match grants to it. This will be on a first-come-first-serve basis up to our contract limits.

Grant Writing

After matching:

- Review fit and competitiveness (go/no-go)
 - Generally, projects are more competitive when need and execution can be fully demonstrated, and when they leverage other funds
 - We'll work with your envisioned PM to gather and review information
- Act as your PM's assistant:
 - Writing content, organizing data, visualizing data, keep track of deadlines and proposal requirements, performing background research, helping with narratives, and providing tips from experience.
 - Help with tax credit leveraging

GRANT WRITING AND SEARCH ORGANIZATIONAL CHART

ADELANTE CONSULTING, INC AND CSU

www.adelanteconsulting.com



Designated contact (s)

Contracting & Legal



Jordan Clancy President & CEO

Project Org Chart

OFC - Capital Planning and Design

Designated contact (s)

Information Sharing and feedback

> The California State University

Program Communications & Deliverables

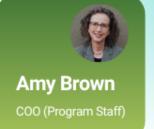


Grant Writing and Search Deliverables



Dir. Development (Program Lead)





Technical Review and Community Engagement



Designated contact (s) and PI (s) such as Sustainability & Facilities

Information Sharing and feedback



Data and Research





Example **Grant** Writing and Matching Services

- Funder: Bureau of Indian Affairs Tribal Climate Resilience Program.
- Team: Pueblo of Santa Ana, Adelante Consulting, University of New Mexico Natural Heritage, & Northern Arizona University Institute for Tribal Environmental Professionals
- PHASE I: 2018-2020, Awarded \$149,998
- PHASE II: 2022-2024, Awarded \$249,826

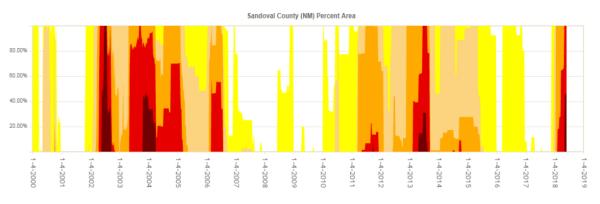


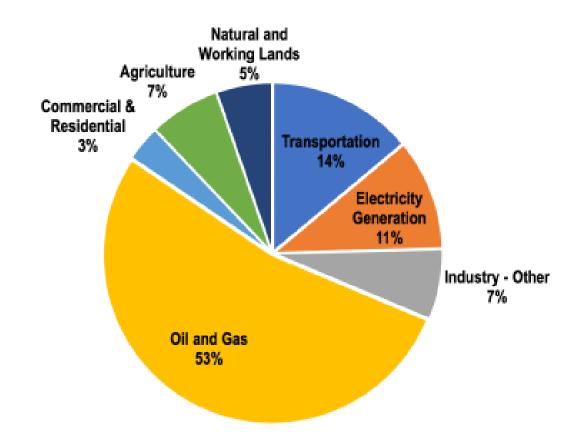
Figure 1. United States Drought Monitor Time Series for Sandoval County, NM. Yellow represents D0-D4 conditions, and dark red represents exceptional Drought (D4). Data can be accessed at http://droughtmonitor.unl.edu/Data/Timeseries.aspx.

EPA Climate Pollution Reduction Grant

EPA Climate Pollution Reduction Grant

Cities, states, and tribes for greenhouse gas inventories and reduction plans.

- 5 Northern Pueblo Cohort (Tesuque, Nambe, San Ildefonso, Picuris, Pojoaque), one application: \$660,000 "Tribal Climate Change Task Force"
- GHG inventories, priority climate action plan, reduction measure modeling, outreach



More Grant Examples

- Last week
 - Submitted \$4.5M in federal grants for resilience at Picuris Pueblo
 - Wildfire preparedness, hazardous fuels treatments, FireWise building surveys, defensible zones
 - Emergency planning
 - Irrigation restoration
 - Microgrid support, education, and weatherization
- In August, \$2M for Jemez Pueblo
 - Irrigation restoration, food tourism
- 2022 MP: at Santa Ana Pueblo:
 - U.S. EPA Clean Air Act Grants for air quality monitoring and Treatment as a State
 - U.S. EPA Brownfields grants
 - BIA Solar energy planning grants
 - Rooftop solar for tribal houses grant

State Grants Sample List

Grant Program Name	Summary	Agency	Project Types	Link
California Energy Commission (CEC) Public Buildings Energy Efficiency Program	Provides funding for energy efficiency projects in public buildings, including schools, hospitals, and government buildings.	California Energy Commission	Energy efficiency projects, such as lighting upgrades, HVAC system upgrades, and building envelope improvements.	https://www.energy.ca.gov/rule s-and-regulations/building- energy-efficiency
CEC Self-Generation Incentive Program (SGIP)	Provides financial incentives for the installation of renewable energy systems, such as solar panels and wind turbines.	California Energy Commission	Renewable energy systems	https://www.cpuc.ca.gov/indust ries-and-topics/electrical- energy/demand-side- management/self-generation- incentive-program
CEC Electric Vehicle Infrastructure Program (EVIP)	Provides funding for the installation of electric vehicle charging stations.	California Energy Commission	Electric vehicle charging stations	https://www.energy.ca.gov/pro grams-and- topics/programs/clean- transportation-program/clean- transportation-funding-areas-0
CEC Energy Storage Incentive Program (ESIS)	Provides financial incentives for the installation of energy storage systems, such as batteries.	California Energy Commission	Energy storage systems	https://www.energysage.com/local-data/storage-rebates-incentives/ca/
CEC Public Interest Energy Research (PIER) Program	Provides funding for research and development of new clean energy technologies.	California Energy Commission	Clean energy research and development projects	https://watershed.ucdavis.edu/ org/california-energy- commission-public-interest- energy-research-program
California Air Resources Board (CARB) Clean Vehicle Rebate Project (CVRP)	Provides rebates to consumers and businesses for the purchase of electric vehicles and plug-in hybrid electric vehicles.	California Air Resources Board	Electric vehicles and plug- in hybrid electric vehicles	https://ww2.arb.ca.gov/resourc es/fact-sheets/clean-vehicle- rebate-project
CARB Clean Transportation Program (CTP)	Provides funding for projects that reduce emissions from vehicles and improve air quality.	California Air Resources Board	Clean transportation projects, such as electric vehicle charging stations, public transit, and active transportation infrastructure.	https://ww2.arb.ca.gov/our- work/programs/low-carbon- transportation-investments- and-air-quality-improvement- program

Federal Grants Sample List

Grant Program Name	Summary	Agency
Climate Pollution Reduction Grants	Support projects that reduce greenhouse gas emissions from a variety of sources, including industry, agriculture, and transportation.	Environmental Protection Agency (EPA)
Environmental and Climate Justice Block Grants	Support projects that address environmental justice concerns in underserved communities.	Environmental Protection Agency (EPA)
Neighborhood Access and Equity Grant Program	Support projects that improve transportation access and equity in underserved communities.	Department of Transportation (DOT)
Investing in Coastal Communities and Climate Resilience	Support projects that help coastal communities prepare for and adapt to the impacts of climate change.	National Oceanic and Atmospheric Administration (NOAA)
Alternative Fuel and Low-Emission Aviation Technology Program (research)	Support the development and deployment of alternative fuel and low-emission aviation technologies.	Federal Aviation Administration (FAA)
State-based home energy efficiency contractor training	The program is open to state energy offices, which will develop and implement training programs in consultation with local stakeholders. The training programs will cover a range of topics, including energy efficiency audits, installation of energy efficiency measures, and customer service.	Department of Energy (DOE)

Have a question after Q&A? Send an email to mpaul@adelanteconsulting.com





Contact

mpaul@adelanteconsulting.com jclancy@adelanteconsulting.com abrown@adelanteconsulting.com

