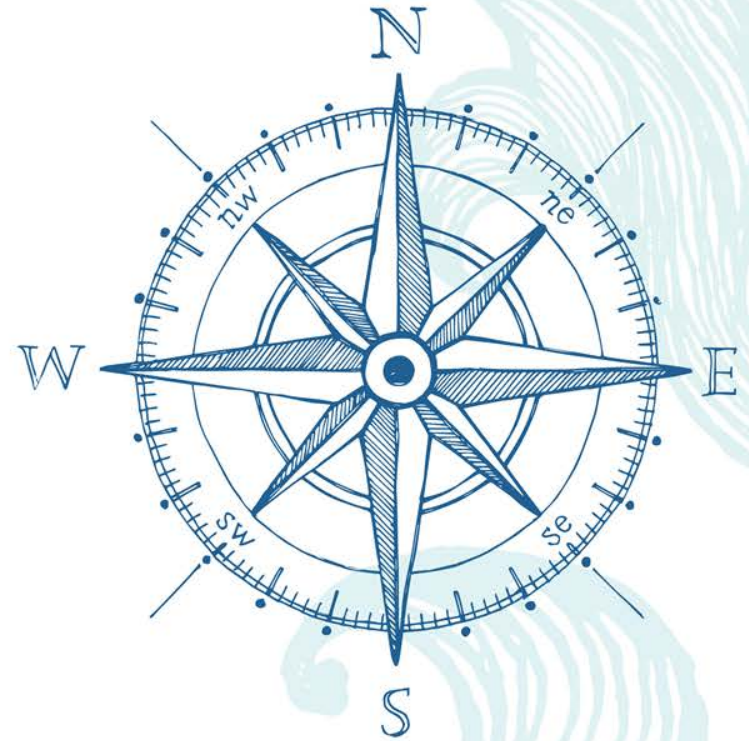
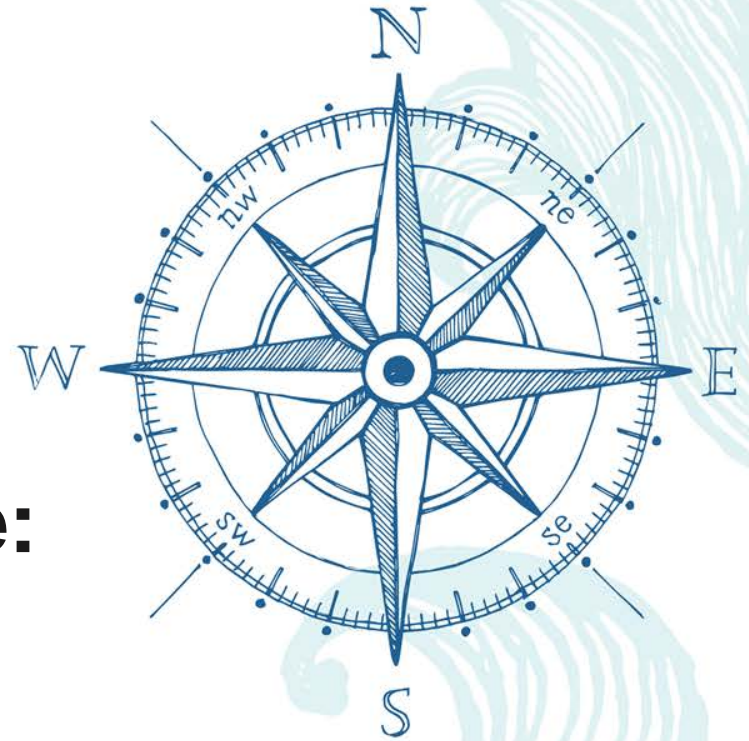


BUILDING COLLABORATIVE COMMUNITIES

NAVIGATING CHALLENGES, CHARTING INNOVATIONS



Winning the Grant Race: How to Build a Successful Team



Winning the Grant Race: How to Build a Successful Team

1. Identify and engage stakeholders on your campus from across disciplines and departments to form a productive grant team.
2. Gain knowledge of pre-award grant management practices sufficient to inform effective grant design and development.
3. Learn how the Chancellor's Office assesses the eligibility of appropriate grant opportunities and supports grant development and post-award processes.
4. Follow proven strategies of cultivating and maintaining relationships with affinity groups and multi-campus consortiums.



Chancellor's Office Role in Grant Development

- Facilitate Contact with Potential Sponsors
- Coordination with Sponsored Programs Administration at CO and at Campus Level
- Encourage preparation via preliminary tools
 - Collation of Grant in a Google Doc
 - Alerts via listserv with bulleted key info
- Grant Submissions
 - Individually or Collectively
 - Interpret proposal guidelines
- Webinars/Training with targeted grant agencies or Cap and Trade opportunities
 - I.e. November 7 CalRecycle



Future Developments

- Availability of CPDC Grant Program Coordinator visits for Campus Grant Readiness Analysis and Advisement regarding non-Academic Grant submittals
- Support of EPIC-N model to encourage new revenue stream
- Continuation of CALL program in alignment with new Sustainability Policy



Please fill out session evaluation using Guidebook.

**2018 CSU FACILITIES
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