

# California Maritime Academy

## Contribution Highlights:

- Donors gifted three yachts valued at approximately \$450,000, including a 48-foot racing yacht that helped students skillfully compete in high-profile races across the state. Another yacht was immediately placed in service as a training work boat for cadets.
- The annual gala event had almost 300 people in attendance, netting \$120,000. Though the largest portion of these funds is directed to scholarships, some is directed to faculty development, increasing connections between the faculty and Advancement.
- The Alumni Association became part of the California Maritime Academy Foundation, uniting the interests of both groups. As a result, attendance at class reunions has increased along with enthusiasm among alumni. Over 500 alumni celebrated Homecoming with a day of festivities and an evening dinner dance.

### Gift Commitments 2007/08

|                                                           |                    |
|-----------------------------------------------------------|--------------------|
| <b>New Gifts</b>                                          | <b>\$1,098,932</b> |
| <b>New Pledges</b>                                        | <b>6,000</b>       |
| <b>Testamentary Commitments</b>                           | <b>10,000</b>      |
| <b>Native American and Local Government Contributions</b> | <b>0</b>           |
| <b>Total</b>                                              | <b>\$1,114,932</b> |

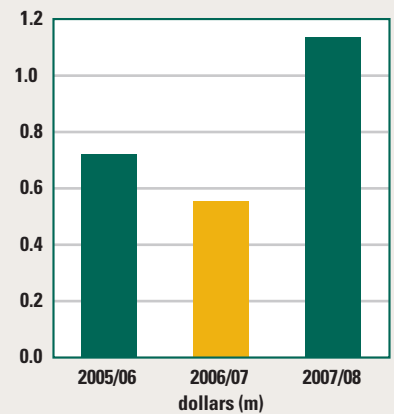
### Grants and Contracts Revenue 2007/08

|                         |                    |
|-------------------------|--------------------|
| <b>Federal</b>          | <b>\$1,352,487</b> |
| <b>State and Local</b>  | <b>250,940</b>     |
| <b>Non-Governmental</b> | <b>139,476</b>     |
| <b>Total</b>            | <b>\$1,742,903</b> |

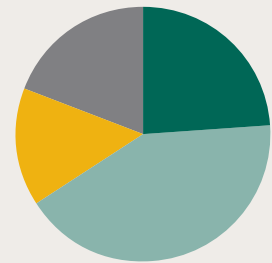
### Charitable Gift Receipts

|                        |                    |
|------------------------|--------------------|
| <b>New Gifts</b>       | <b>\$1,098,932</b> |
| <b>Pledge Payments</b> | <b>\$40,000</b>    |
| <b>2007/08 Total</b>   | <b>\$1,138,932</b> |

### Charitable Gifts: A 3-Year History

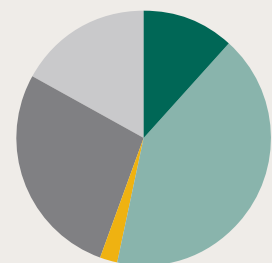


### Charitable Gifts by Gift Disbursement



|                            |               |
|----------------------------|---------------|
| <b>Programs</b>            | <b>23.94%</b> |
| <b>Campus Improvements</b> | <b>42.14%</b> |
| <b>Endowment</b>           | <b>14.91%</b> |
| <b>Unrestricted</b>        | <b>19.00%</b> |
| <b>Other</b>               | <b>0%</b>     |

### Charitable Gifts by Source of Gift



|                            |               |
|----------------------------|---------------|
| <b>Alumni</b>              | <b>11.75%</b> |
| <b>Other Individuals</b>   | <b>41.67%</b> |
| <b>Foundations</b>         | <b>2.28%</b>  |
| <b>Corporations</b>        | <b>27.43%</b> |
| <b>Other Organizations</b> | <b>16.86%</b> |