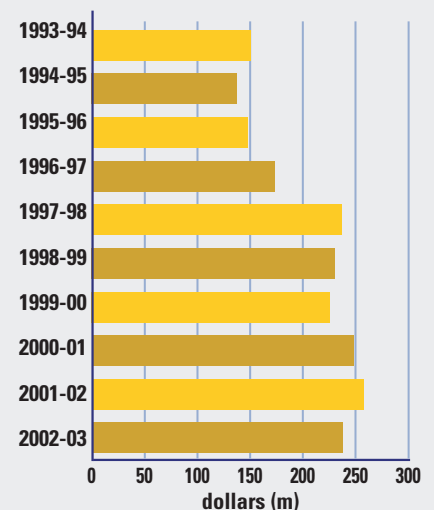


The California State University

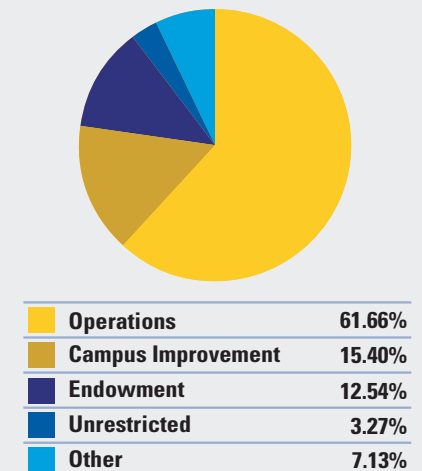
System Highlights

- External support, a combination of philanthropic support and special revenue, reached \$840.98 million in 2002-2003 despite a significant downturn in the stock market that affected personal, corporate and foundation giving.
- Philanthropic support equaled 12 percent of the previous year's general fund allocation from the state of California, surpassing the university's fundraising goal by 2 percent.
- Long Beach, San Diego and San Luis Obispo each exceeded \$30 million in philanthropic support and were closely followed by Northridge at \$24 million.
- Giving from individuals surpassed \$91 million, including \$28 million from alumni.
- Nearly 98,000 alumni have joined alumni associations as members and these members have contributed 38 percent of total dollars from alumni.
- More parents made charitable gifts, increasing the total dollars raised from parents by 6.3 percent.

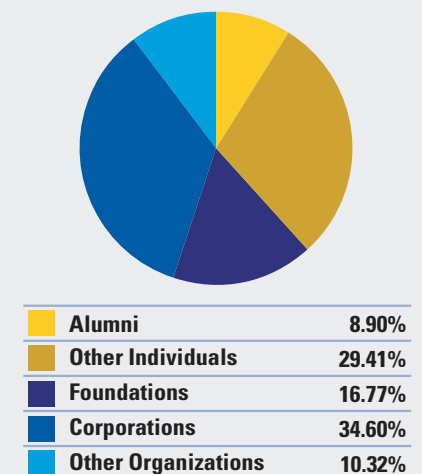
Charitable Gifts: A 10-Year History



Charitable Gifts by Gift Disbursement



Charitable Gifts by Source of Gift



Philanthropic Support 2002/2003

Charitable Gifts	\$237,833,304
New Pledges	55,979,475
Pledge Payments	(23,675,451)
Testamentary Commitments	32,013,843
Total	\$302,151,171

Special Revenue 2002/2003

Commercial Sponsorships	\$11,526,724
Contracts	86,843,558
Government and Proprietary Grants	417,678,667
Government Property Transfers	423,592
Endowment Distribution	22,352,935
Total	\$538,825,476