



# SEARCH ENGINE

## Omid Kordestani

Senior Vice President, Global Sales  
& Business Development, Google  
San José State University  
(1984, Electrical Engineering)

» Had stints in marketing, product management and business development at The 3DO Company, Go Corporation and Hewlett-Packard.

» Grew Netscape's online revenue to more than \$200 million from \$88 million in 18 months.

» Led the development and implementation of Google's initial business model.

» Brought Google to profitability in record time, generating more than \$10 billion in revenue in 2006.

» Now responsible for Google's worldwide revenue generation efforts and the operations of the company's sales force.