

## Bluebeam Price Schedule for California State University

### **INTRODUCTION**

This document is intended to provide California State University, Office of the Chancellor with Bluebeam's price schedule.

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## 1.0 PRICE SCHEDULES

### 1.1 Software Price Schedule

Product	Description	License Price	Maintenance Price (annually)	Maintenance Discount / Price (50+ licenses in one transaction)	Enterprise Licensing (easily manage computer turnover)
<b>Revu Standard</b>	The essential solution for intuitive 2D and 3D PDF markup, editing and collaboration.	\$349 (perpetual)	\$99.00	40% / \$59.40	\$10 per license annually
<b>Revu CAD</b>	The solution for CAD users that includes smart plugins for 2D and 3D PDF creation. This includes standard features	\$449 (perpetual)	\$119.00	40% / \$71.40	\$10 per license annually
<b>Revu eXtreme</b>	The robust solution built for power users who want to automate complex processes and push the limits of document collaboration.	\$599 (perpetual)	\$149.00	40% / \$89.90	\$10 per license annually
<b>Open License</b>	An Open License is a concurrent license option that allows companies to authorize Revu eXtreme® for any user from a shared pool of seats.	\$1299 (annual subscription)	Included	N/A	Included
<b>Studio Prime Tier 1</b>	Annual subscription to Studio advanced administrative functionality and third-party software integrations, 1-100 users.	\$2,340 (annual subscription)	N/A	N/A	N/A
<b>Studio Prime Tier 2</b>	Annual subscription to Studio advanced administrative	\$4,140 (annual subscription)	N/A	N/A	N/A

	functionality and third-party software integrations, 101-200 users.				
<b>Studio Prime Tier 3</b>	Annual subscription to Studio advanced administrative functionality and third-party software integrations, 201-500 users.	\$9,540 (annual subscription)	N/A	N/A	N/A
<b>Studio Prime Tier 4</b>	Annual subscription to Studio advanced administrative functionality and third-party software integrations, 500-1000 users.	\$17,940 (annual subscription)	N/A	N/A	N/A
<b>Studio Prime Tier 5</b>	Annual subscription to Studio advanced administrative functionality and third-party software integrations, 1001-2500 users.	\$35,940 (annual subscription)	N/A	N/A	N/A
<b>Studio Prime Tier 6</b>	Annual subscription to Studio advanced administrative functionality and third-party software integrations, unlimited users.	\$83,940 (annual subscription)	N/A	N/A	N/A

## 1.2 Global Services Price Schedule

### OVERVIEW

Bluebeam service products are itemized in the following table. Services beyond the scope outlined in this Proposal are available subject to Bluebeam personnel availability on a time and materials basis under separate contract.

### NOTES

- Services marked with an asterisk (\*) require travel by Bluebeam personnel and expenses will be billed accordingly. Bluebeam will invoice travel expenses and per diem as provided by US Dept of State [Office of Allowance](#).
- Delivery of services are subject to Bluebeam personnel availability.

## BLUEBEAM GLOBAL SERVICES CARD

Product	No. of Personnel	Cost (USD)
<b>Self-Guided Learning</b>		
One-year access for one user to Bluebeam University Bluebeam Basics 2018/2019 a self-guided online course covering the following topics: Interface, Document Manipulation, Markup Tools, Tool Chest, Markups List and BluebeamStudio	N/A	\$99.00
One-year access for one user to Bluebeam University Bluebeam Power Pack 2018/2019 including all workflow courses that include: Bluebeam Basics, Drawing Management, Measurements, Takeoffs & Estimation, and future course releases	N/A	\$249.00
<b>Instructor Led Training</b>		
Two (2) hour standard agenda Instructor-Led Web Training; maximum 500 students. Agendas can be found at <a href="https://www.bluebeam.com/training/instructor-led-training">https://www.bluebeam.com/training/instructor-led-training</a>	1	\$795.00
One (1) day Instructor-Led On-site Training and materials; hands-on format; standard content; maximum 20 students	1*	\$4,000.00
One (1) day Instructor-Led On-site Training and materials; lecture format; standard content; maximum 50 students	2*	\$8,000.00
<b>Certifications</b>		
Three (3) day instructor-led Bluebeam Certified Instructor (BCI) certification course and materials; at a Bluebeam-specified location; per person. [Participants must first pass the BCU exam]	2	\$3,000.00
Three (3) day instructor-led Bluebeam Certified Instructor (BCI) certification course and materials; on- site; maximum 7 participants. [Participants must first pass the BCU exam]	2*	\$12,000.00
Three (3) day instructor-led Bluebeam Certified Support Representative (BCSR) certification course and materials; at a Bluebeam-specified location; per person.	2	\$3,000.00
Three (3) day instructor-led Bluebeam Certified Support Representative (BCSR) certification course and materials; on-site; maximum 7 participants.	2*	\$12,000.00
<b>Consulting</b>		
Three (3) day Accelerated Consult focused at providing actionable workflow guidance and knowledge transfer for small projects, teams or offices.	1*	\$12,000.00
The Bluebeam Implementation service delivers reduced time to value for organizations and large offices interested in using Bluebeam Solutions to their fullest potential.	2*	\$38,500.00
The Bluebeam Workflow Optimization service focuses optimizing your use of Bluebeam products for maximum efficiency.	2*	\$42,000.00